



### **Shikkoh Malik**

Regional Head of I & I Products MENA and Pakistan



# Where do we stand today?



## Where do we stand today?

Risk Heads	Bahrain	Egypt	Lebanon	Oman	Qatar	UAE (DFM)	Jordan	Ghana	Nigeria
Asset Commitment Risk	BB	Α	AA -	BBB	ВВ	A -	Α	BBB	AA
Operational Risk	ВВ	A +	A -	BBB	A -	Α	A +	A -	BBB
Financial Risk	A +	A +	Α	A -	A +	Α-	A +	BBB	A +
Counterparty Risk	A -	A +	A -	A -	Α	Α	A +	A -	BBB
Liquidity Risk	Α	A +	A -	BBB	Α	А	AA -	A +	A -
Asset Servicing Risk	N/A	A +	A +	<b>A</b> -	A -	NR	A +	NR	NR
CDS Overall Risk	BBB	A +	А	BBB	A -	A -	A +	ВВВ	A –
Extremely Ve	AA -	A +	A Low ri	A -	Acceptable	Less than	Quite high	CCC High risk No	NR o rating due
low risk	Low Ris	sk	to		risk High Risk	acceptable	risk	to	insufficient nformation



## How do the investors view us?



- Dow Jones GCC Index
- Dow Jones GCC ex-Saudi Index
- Dow Jones MENA Broad Stock Market Index
- Dow Jones Islamic Market GCC Index
- Dow Jones Islamic Market GCC ex-Saudi Index
- Dow Jones Islamic Market MENA Index



- MSCI Arabian Markets Index
- MSCI Arabian Markets & Africa Index
- MSCI Gulf Cooperation Council (GCC) Countries ex Saudi Arabia Index
- MSCI GCC Countries Index



FTSE Emerging EMEA 40 Index

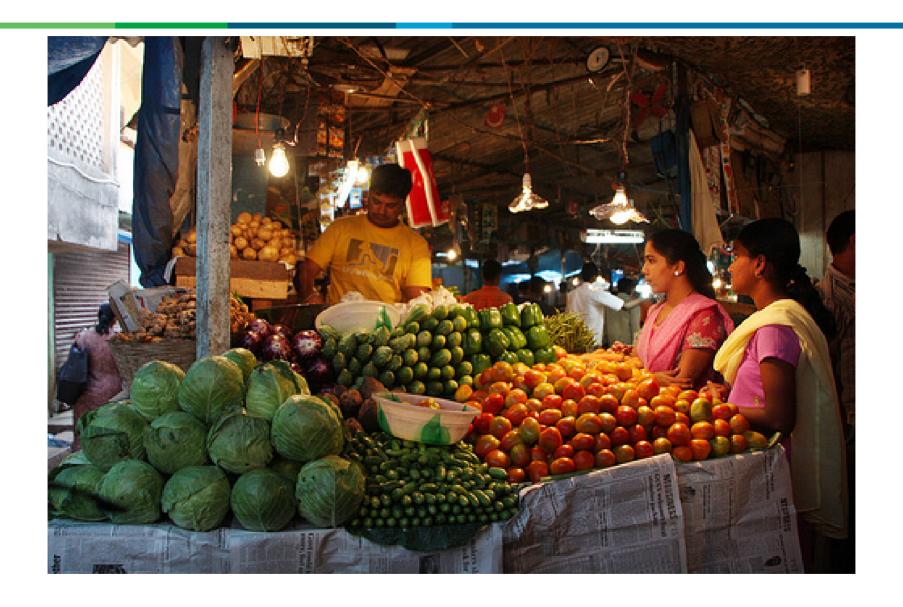


# Where were we yesterday?



















# Where could we reach tomorrow?



## Does this sounds familiar?

Multiple Exchanges



Single Clearing House





Single Central Depository



## WHY?

- Single Point of Access
- State of art Technology at low cost
- Ease in bringing new products(I.e. Debt mkt.)
- Ease in implementing controls/ regulations

# WHAT FACTORS CALL FOR THIS?

- Same time zone
- Language (Arabic)
- •Willingness (e.g. GCC, AMEDA)
- Drive and passion to be the BEST

## WHAT TO CONSIDER?

- Governing law
- Entry/ Exit
- Locations
- Regulatory Oversight
- Time frame



## Securities Services



## Full Suite of Securities Services

World Class End to End Reporting via our leading web portal S2B	Operational oversight through our Dubai hub	Straight through processing	Accurate & Timely Market Information	Efficient Cash & Liquidity Management	Transparent & fully flexible FX Solutions
1	<b>✓</b>	1	1	<b>✓</b>	✓

#### **Leading the Way**

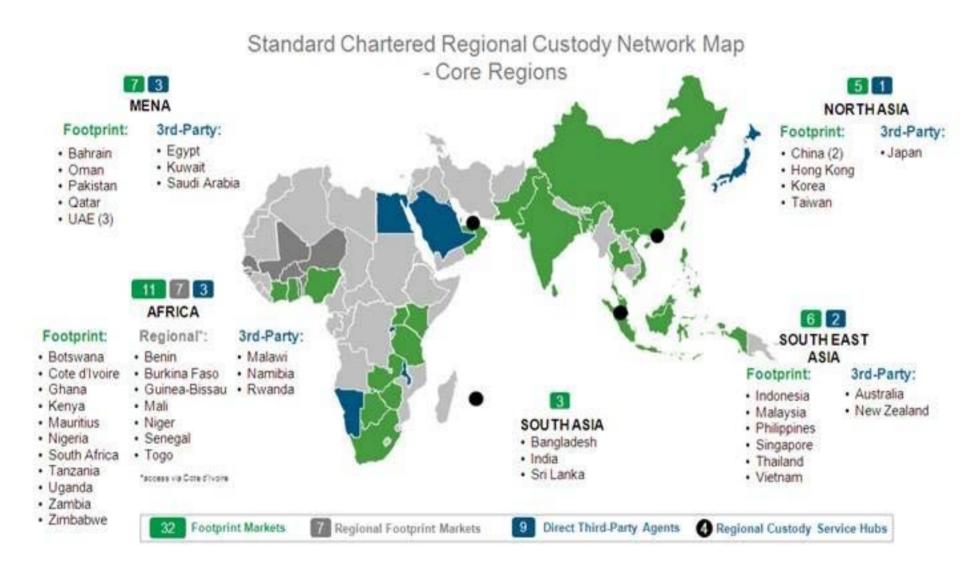
- Direct Custody Services in 27 countries covering 31 markets in Asia and Middle East
- Over USD 750 billion under custody
- 960 Dedicated Professionals in 27 countries
- Clearer of 23% of Institutional Trade volumes in Asia
- Relationship coverage of all Top Global Custodians and Broker Dealers

#### **Interface with the Local Marketplace**

- Member of UAE Securities Market Practice Group
- Member of UAE Financial Markets Association
- Member of Qatar Securities Market Practice Group
- Clearing & Settlement bank for NASDAQ Dubai
- Settlement bank for Dubai Financial Market
- Settlement bank for Dubai Gold & Commodities Exchange
- Sole settlement bank for Bahrain Financial Exchange
- Registered Escrow agent of Dubai Land Department



## Regional Access / Global Footprint





# Thank You



## **Contact Details**

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